



SAUGATUCK TOWNSHIP FIRE DISTRICT

Proudly serving : Douglas | Saugatuck | Saugatuck Township



3342 Blue Star Highway
Saugatuck, MI 49453
Phone: 269 857-3000
E-mail: Office@saugatuckfire.org

FIRE DISTRICT BOARD "SPECIAL" MEETING

4:00pm – May 6th, 2019

AGENDA

1. Call to Order:
2. Pledge of Allegiance (*Stand if you are able*):
3. Roll Call:
4. Reminder: It is requested that the board silences cell phones and put them away for the duration of the meeting.
5. Approval of Agenda (*additions / deletions*):
6. Public Comment on Agenda Items Only (Limit 3 minutes):
7. New Business:
 - A. **#2174 – 2019 RAM Truck Capital Justification Amendment (Roll Call Vote)**
 - B. **Budget & Staffing – Discussion**
 - C. **Millage Proposal**
8. Public Comments: (Limit 3 minutes):
9. Fire Board Comments:
10. Adjournment:

NOTICE

This facility is wheel chair accessible with accessible parking spaces available. Request for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact Saugatuck Township Fire District at 269-857-3000 for further information.



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3342 Blue Star Highway
Saugatuck, MI 49453
269 857-3000 / Fax: 269 857-1228
E-mail: office@saugatuckfire.org

May 3rd, 2019

Funding Approval Amendment

ITEM DESCRIPTION:

Truck #2174 – 2018/19 RAM 3500 – 1 Ton Pickup Truck

BACKGROUND:

On November 13th, 2018, the Fire Board approved the purchase of the 2018/19 RAM Truck, with a total package price not to exceed \$80,000. Included in the package was \$49,825, which was the pricing we were provided for a 2018 RAM truck from Wayland Chrysler, the lowest bidder. After receiving board approval, Chief Janik signed a PO, and I ordered the truck as directed from Wayland Chrysler with the price approved of \$49,825.

At the same time, Chrysler closed the ordering for the 2018 models, and the dealer was forced to wait until January 2019 to order a 2019 model. Pricing for the 2019 models was apparently not released until February 2019 to the dealers and could not be provided for a fleet vehicle until it was invoiced sitting at the dealer two weeks ago (according to Wayland Chrysler). Due to the issues we had and delay in ordering the 2016 RAM, the sales rep thought he was doing the right thing and ordering the truck with blind pricing to get it here, versus the six months delay we had previously. The pricing provided now on April 16th for the 2019 model was \$53,500. After much negotiating, frustration, and pleading, Wayland Chrysler has dropped that price to \$53,000 and refuses to reduce the price any further.

I have obtained new quotes on a 2019 model from the other government contract dealers, and the lowest bidder came in at Lafontaine Chrysler at \$52,809. The question becomes if it is worth waiting another 3-6 months to order a truck for a difference of \$191.00, when the truck we ordered previously is sitting at Wayland Chrysler.

The utility body, and other equipment was ordered at the same time and is scheduled to be in at Hoekstra truck the week of May 6th and begin installation as soon as we have a truck.

I have provided two sample motions for the board to consider, #1 being to complete the purchase with Wayland Chrysler, and #2 would be to purchase a different truck from LaFontaine Chrysler.

SAMPLE MOTION # 1 (Wayland Chrysler):

I _____ motion to authorize Fire District staff to add an additional \$3,000.00 to the purchase of the 2019 RAM 3500 Pickup Truck from **Wayland Chrysler**, including the Reading aluminum service body, lighting, lettering, equipment, and arrow board, with a revised not to exceed amount of \$83,000.00. I _____ 2nd the Motion. (Roll Call Vote)



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SAMPLE MOTION # 2 (LaFontaine Chrysler):

I _____ motion to authorize Fire District staff to add an additional \$2,809.00 to the purchase of the 2019 RAM 3500 Pickup Truck from **LaFontaine Chrysler**, including the Reading aluminum service body, lighting, lettering, equipment, and arrow board, with a revised not to exceed amount of \$82,809.00. I _____ 2nd the Motion. (Roll Call Vote)

REQUESTER:

Deputy Chief Chris Mantels

Fire Board Vote - Date: _____

Motion: _____

YEAS: _____

NAYS: _____

ABSENT: _____